

**PLACEMENT DRIVE NOTIFICATION**

<b>Company</b>	<b>Geetanjali Homestate Pvt. Ltd</b>
<b>Company Type</b>	Leasing Real Estate
<b>About the Company</b>	<p>Geetanjali Homestate Pvt Ltd is among the leading real estate service providers in the National Capital Region (NCR). Ever since its inception in the year 2013, the motto of Geetanjali Homestate is to offer end-to-end real estate assistance to its customers.</p> <p>We are focused on providing you with the best results and service in the industry. We listen carefully to understand your real estate goals and work hard to create solutions that make sense for you. Whether you are new to the market or an experienced investor, we have the expertise, proven track record, and resources to help you achieve your real estate goals.</p> <p>Website  <a href="http://www.geetanjalihomestate.co.in">http://www.geetanjalihomestate.co.in</a></p>
<b>Job Title</b>	<b>Business Development Executive</b>
<b>Job Description</b>	<ol style="list-style-type: none"> <li>1. Responsible for generating sales with existing customers and developing opportunities with new customers.</li> <li>2. Meet with prospects and clients interested in properties to offer them real estate deals.</li> <li>3. Create and update Listings, Mailers of available properties.</li> <li>4. Cold-Calling in order to create interest in products &amp; services, generate new business leads and arrange meetings.</li> <li>5. Understand customer needs/requirements and educate them accordingly.</li> <li>6. Able to generate the leads and make it into conversion and achieve a given target.</li> <li>7. Handle market related activities such as – Promotional activities, Site Visit, Outdoor Marketing etc.</li> </ol>
<b>Job Location</b>	Gurugram
<b>Eligible Degrees</b>	<ul style="list-style-type: none"> <li>• MBA</li> <li>• B.C.A.-Bachelor of Computer Applications</li> <li>• B.Sc.-Information Technology</li> <li>• B.A.-English</li> <li>• B.B.A.-Bachelor of Business Administration</li> <li>• B.Com.-Commerce</li> <li>• B.Sc.-Economics</li> </ul>
<b>Eligibility Criteria</b>	NA
<b>Desired Skills</b>	NA
<b>Compensation (CTC)</b>	<b>Rs. 5 LPA</b> - [3 (Fixed) + 2 (Variable)] - PG <b>Rs. 4 LPA</b> - [2.4 (fixed) + 1.6 (Variable)] - UG
<b>Selection Process</b>	Will be informed later
<b>Date of Interview</b>	Will be informed later
<b>Venue</b>	Online